



Ameritas Life, Acacia Life, Union Central Life  
and affiliated companies

## **Mortgage Production**

### **Jon B. Weinberg**

*Managing Director of Commercial Mortgages & Real Estate*  
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Joined the Firm in 1977. Education: Bachelors in Business Administration, Southern Methodist University 1977; Member of Urban Land Institute and Mortgage Bankers Association of America; Licensed as Nebraska Broker, 1980; Series 22 through Ameritas Investment Corp.

### **Mark C. Elsaesser, CFA**

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Joined the Firm in 1993. Education: M.B.A. in Finance and Real Estate, University of Cincinnati, 1993; B.S. in Hotel Administration, Cornell University, 1981; CFA Charterholder, 2001. Experience: JLS Properties, 1989-1993; B.F. Saul Company, 1988; Westin Hotels, 1981-1988.

### **Cristofer S. Brown**

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**Loan Administration**

**Teresa A. Klein**

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**Susan Daniels**

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Joined the Firm in 2007. Education: Currently attending the University of Cincinnati Raymond Walters College, focus in Human Resources. Experience: Ownit Mortgage Solutions, Mortgage Auditor, 2005-2006; American General Finance, Account Specialist, 2000-2004.

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